

## CLEVELAND'S POLICY.

IT IS PRO-ENGLISH TO THE VERY CORE.

SECRETARY STATE KINCAID

DISCUSSES PRESIDENT CLEVELAND AND HIS ENGLISH FRIENDS.

The little unpleasantness between President Cleveland and his English single gold standard free trade friends and admirers has caused a good deal of excitement and talk about war. Cleveland will be noted in history as the President who did less for his own country and more for foreign nations than any of all other Presidents. His whole administration has been in the interest of foreigners, and England has been his special pet and favorite. To add more and more to the already enormous wealth of English bondholders and capitalists, he has discredited and to the full extent of his power reduced the price of silver, the greatest money metal of his own country and of which America produces more than all other countries, while England and her colonies produce none or very little. He forced payments in gold when under a fair construction of law they should have been made either in gold or silver, or part in both, as best suited the interests of the United States. He called an extra session of Congress, and with party lash, official patronage and the most arbitrary methods ever resorted to by any absolute dictator, forced the repeal of the law which authorized the purchase and coinage of 4,500,000 ounces of silver per month, and stopped the coinage of silver entirely. He forced his free trade notions on the country. This practically closed American manufactures, destroyed the price of American farm products, deprived millions of our people of employment and the comforts of life, and sent hundreds of millions of dollars of American gold abroad to pay for the products of pauper labor and enrich foreign merchants. The result now is before the people. It is a condition, not a theory. Wool is down to five cents a pound, hops to two and one half to five cents a pound, and millions of our own people are in idleness and want, while two hundred million dollars in gold annually is sent to Europe to pay interest on bonds, the purchasing power of every dollar of which interest has been doubled by this dishonest single gold standard, and almost as large a sum of gold is sent to foreign countries annually to pay for manufactured articles and products of labor which our own people would gladly supply if they could be employed. Not only in these great interests, but in minor affairs, President Cleveland has been steadily and stubbornly the friend and ally of foreigners—particularly of England—and the stumbling block in the way of the progress and happiness of the common people of his own country who live by manual labor. When Hawaii asked to be annexed to the United States he opposed their demand and stood in which England and a defunct monarchy which was a disgrace to civilization and decency. When Congress was ready to go ahead with the Nicaragua canal he appointed a commission composed of English sympathizers to throw cold water on the enterprise and defeat or delay it.

In the shrinking of values, the sale of bonds, the exportation of gold and interest bearing securities, and the importation of foreign merchandise and products, Grover Cleveland has probably cost the people of America not less than twenty billion dollars, five or six times as much money as the great war of the rebellion cost the people of this nation thirty years ago—and more than a war with England continuously ever since Cleveland was elected president would have cost the United States, so far as treasure is concerned. Under President Cleveland's free trade and single gold standard policy values have continually shrivelled in this country, manufacturing has almost ceased, agriculture will not pay expenses. America's gold nearly all goes abroad to pay for imported goods, and to pay interest, every dollar of which requires twice as much wheat, cotton, wool, beef, pork, hops, fruit, machinery or labor to get it as when the debt was contracted and made payable in coin, which coin then consisted equally of silver and gold at the ratio of 16 to 1, but now consists of gold alone, which has increased 100 percent in price. Instead of standing up for American interest, which would have secured happiness and prosperity to the people of the United States, and would have kept the treasury full and paid off \$200,000,000 or \$300,000,000 of our National debt, caused by the war of the rebellion, President Cleveland has been the tool of foreign capitalists and merchants. He has impoverished the people, bankrupted the treasury, and has issued about \$200,000,000 of bonds, in obedience to the clamors of English and American capitalists, who

were paid a commission of about \$16,000,000 for taking bonds which they would have gladly taken without any commission. No other President ever received the censure of so many of his countrymen irrespective of party. His record, up to the point where he rails at his English cronies about Venezuela, a slice of which they have been trying to take for more than fifty years, is odious alike to a large majority of those who voted for him as well as those who voted against him. Knowing this, and smarting under the treachery of his English and Wall Street syndicate who promised to leave \$100,000,000 in gold in the Treasury and are now trying to draw it all out and load up with more bonds, he seeks to kill two birds with one stone—to punish his ungrateful allies, for whose benefit he has almost ruined the business and prosperity of millions of people, and to cause people to forget his frightful record by shouting for war, a cry that never fails to overshadow all other theories and conditions. War is the most popular exercise in the world. War has been the leading occupation of the human race, both savage and civilized, in all ages. The history of the world, not less in modern and highly enlightened times, is mainly an account of wars, following each other in rapid succession. About thirty years is required for a large nation to rest and recuperate and get ready for another struggle, and then from three to five years to become exhausted and ready for another rest. They all do it. Land and sea are cemeteries where rest the wrecks of armies and navies and bones of countless millions of men who perished in battle. A prize fight or any kind of a fight or violent physical contest—foot ball game or horse race—will attract more attention than any problem in science or mathematics. A war with England is not likely to be declared immediately but it will probably come in time. Nothing short of war, apparently, will loosen the grip on England around the throat of the people of the United States. Our financial affairs are now controlled and regulated by England. She fixes the measures of value, lengthens out the yard-stick so it takes all Americans can earn to pay her, and then hauls in her interest in gold. Presidents and Congressmen carry out her orders. They ask whether she will permit the United States to manufacture her own goods and coin both silver and gold or whether she will do all the manufacturing and take her interest in gold, just to "keep up the party and provide for the workingman a sound currency."

### PRODUCT OF FOUR YEARS.

HOW A MAMMOTH BUSINESS HAS GROWN UP IN OUR MIST.

Four years ago there was started in Salem a little business which has grown into such proportions that it has come to be not only the wonder, but the pride, of the entire city. We refer to the experience of the New York Racket Store, which was established by E. T. Barnes in the Cattle Block at that time. The beginnings of this now mammoth business house were modest indeed. But several principles and rules of trade were adhered to which have had the effect of making this one of the most prosperous concerns of our city. First, all goods were bought for cash and sold for cash. This brought the store and its patrons the very best prices that could be obtained. No poor goods were ever allowed in the establishment. If a wholesaler tried to palm off anything of a shoddy character, it was immediately repudiated, as the dealer who buys for cash is never obliged to accept goods that are not up to his standard. In addition to this a system of small profits has been adopted, that is always satisfactory to buyers, and with good treatment is sure to hold trade.

The business is managed within the family, which is composed of Capt. and Mrs. J. Q. Barnes, Mr. and Mrs. E. T. Barnes, and Miss May Barnes, all well qualified business people. It has been a success from the start, and grown so rapidly and constantly that the scope of the business was many times doubled, when in the past year it was found necessary to have larger quarters. Since removing into the Eldridge block the New York Racket Store is one of the most attractive places of business in Salem, and the change has greatly increased its sales, necessitating at times the employment of twelve to fifteen sales people. This thriving concern is one of the best examples of what close devotion to business, based upon sound principles, will do. The store is a credit to Salem as well as to its management.

TO WATER CONSUMERS.—On the 6th of January the officers of the company expect to commence visiting each consumer, in order to equalize the rates so that every one will be treated alike. All courtesy shown the officers in their visits, will be appreciated by the company. Salem Water Co., J. M. Wallace president. 113

## RESULTS OF METHODS.

WHAT HAS BEEN ACCOMPLISHED IN SALEM

BY USE OF MODERN METHODS.

A HEAVY BUSINESS WORKED UP IN LESS THAN A YEAR.

Salem has at last secured one of those marvels of modern enterprise, in the form of a dry goods store that is conducted upon methods that make it a great commercial success from the turn-loose. Last May the firm of S. M. & E. H. Stock opened up in the Gray block in this city what at the time seemed like a very modest concern, but it was not long until the people of our city awoke to the realization that it was developing into a first-class, high grade dry goods store. Although not a year has passed since this event in our business history, we have today an acquisition in the store of S. M. & E. H. Stock, that is a credit to Salem, and certainly reflects the very best of business management on the part of its proprietors.

Both S. M. & E. H. Stock are trained merchants from their youth. They are the descendants of a family of business people, and therein have no small prestige. This experience, in addition to their own personal contact and advantages has fitted these young men for the business in which they are engaged, to be able to cope with the very best men in their line. Since coming to Salem they have demonstrated this over and over.

It will be of interest to note a few of the business methods which have led to the unparalleled success of this young concern. First of all the proprietors recognize the fact that in all commercial transactions cash is king. They buy their goods in the biggest markets of the land, and get the benefit of prices that only cold coin will secure. On the other hand, they only sell for cash, and thus give their patrons the same benefit which they enjoy on that score. They say, money talks, and why pay high prices for goods, when you can both buy and sell cheaper by employing the only correct principle of business? Their numerous patrons, gained in such an incredibly short period, recognize the potency of this fact, and appreciate the situation.

One of the first moves to attract attention to this firm in Salem was the fact that they took the first premium for the finest display in their line against all competition, at the State Fair, and that after they had been in the city only a few months. This successful firm is already compelled to employ five regular sales people, and in busy seasons extra help is required to accommodate the trade. Before the spring season arrives they expect to be settled in much larger quarters, where they will be better able to cater to the needs of the growing business, which is the constant aim of the management.

S. M. & E. H. Stock wish their numerous friends and patrons the compliments of the season, and assure them that they will be ever ready to serve their best interests. All are cordially invited to look over their stock and learn correct prices whether in quest of goods or not.

### A TYPICAL OLD TOWN RESORT

SALEM HAS ONE OF THOSE FLOURISHING LANDMARKS.

Nearly every town of any repute has a place of business, generally a grocery store, where the people from the country like to congregate—make headquarters, as it were. That is the place where they sell their produce, such as eggs, butter, vegetables and fruits, with all confidence that they get full value for their truck, as well as value received in everything they buy. Such an establishment is a great source of comfort to the scores of families who visit, and forms a center of attraction to a large circle of rural population. Salem is no exception to the rule, and has just such a store, which most satisfactorily meets the wants of a host of patrons. The place referred to is the old reliable Post Office grocery, where many of the best people for miles around Salem have met, and done their trading for years past. This store is always well supplied with a large stock of reliable and fresh groceries, and its patrons are invariably given the benefit of the most favorable markets, both in buying and selling.

The proprietors of this popular resort for the necessities of life are Messrs. J. W. Harritt and J. M. Lawrence, both known as thorough going business men and experts in the grocery line. Mr. Arthur Lawrence, the bookkeeper and salesman, is also known as a rising young grocer. This staunch firm wishes its numerous patrons and friends the compliments of the season, and promises to serve them during the New Year with even greater fidelity than in the past.

Children Cry for  
Pisner's Castoria.

## WEATHER-WISE WISDOM.

HAS A LITTLE APPLICATION TO THE CLIMATE OF OREGON.

Hoar frost is a sign of rain.

Cold autumn a short winter.

If rats and mice be restless, rain.

Trees grow dark before a storm.

After a warm autumn a long winter.

It will surely rain if moles cast up hills.

The more snow the healthier the season.

Bearded frost is a forerunner of snow.

A clear autumn brings a windy winter.

Expect fair weather from one night's ice.

A green Christmas makes a white Easter.

A fog in February indicates a frost in May.

Rain is frequently augured by bearded frost.

Tulips and dandelions close up before a rain.

A green Christmas will make a full churchyard.

The note of a sand mole is a sure sign of frost.

If it rains after twelve at noon it will rain next day.

If it rains before sunrise expect a fair afternoon.

Three white frosts will bring a storm every time.

If it rains before seven it will cease before eleven.

Rain long foretold, long last, short notice, soon past.

If gnats are plentiful in spring, expect a fine autumn.

A rainbow in the morning is the shepherd's warning.

When wrens are seen in winter expect plenty of snow.

If October is warm the following February will be cold.

Doors and windows are hard to shut in damp weather.

Much rain in October indicates much wind in December.

If a cock crows more than usual and earlier expect rain.

If it rains when the sun shines it will rain the next day.

Nests of hornets hung near the ground mean cold weather.

When rain comes from the west it will not continue long.

If cats bark their bodies and wash their faces expect rain.

Early frosts are usually followed by a long, hard winter.

Fluttering hats and flying beetles forecast fine weather.

The early arrival of katydids means severe winter weather.

Heavy white frost is a sign that warmer weather is coming.

Black frost is a forerunner of a spell of dry, cold weather.

Thunder is indicated by many falling stars on a fine night.

Look out for cold weather if the woodpecker disappears in the fall.

If birds in autumn grow tame the winter will be too cold for game.

### A LITTLE SALEM HISTORY.

WHAT ONE MAN HAS DONE FOR HIMSELF, AND HOW HE DID IT.

To give a fair illustration of the kind of a town Salem is, we can cite the instance of one of its business men, who came here less than seven years ago with his beginning in life yet to make, and who is today doing a thriving business. The man referred to is none other than Mr. H. G. Sonnemann, the thoroughly wide-awake grocer on State street. When he first landed in Salem he entered the employ of Mr. I. S. Steiner, and after a few short years became a half owner in the large business. During the past year he has become sole proprietor of the establishment, and today has one of the most attractive stores in his line in Oregon. Mr. Sonnemann thoroughly understands his trade, and conducts everything on the most approved business methods. He has gained the confidence of all his patrons, who find it a constant pleasure to deal at his bright and clean store. He makes a study of their wants, and of course meets them on every occasion. A fresh stock of groceries, fruits and vegetables, as well as a bright line of crockery and glassware, are his specialties. He always knows an article is good, or it cannot come into his store.

This short history of one business man not only speaks well for our city, but is an everlasting credit to Mr. Sonnemann. If you do not know him, just step around to 124 State street, and meet one of the pleasantest and most sociable merchants of our city. He and his force will treat you well and you will always enjoy returning to see them. Long live such men as Henry Sonnemann.

We hail with joy the magnificent growth of public sentiment resulting in the submission of a Woman Suffrage Amendment to the Constitutions of New York, Oregon, Idaho, Nevada and California, by their respective state legislatures; the twenty-five votes for woman's full enfranchisement in the recent constitutional convention of South Carolina; the result of the vote on the sham referendum in Massachusetts, showing that one out of every three men, and nineteen out of every twenty women of that conservative commonwealth, who expressed at the ballot box their opinions on our question, were in favor of equal suffrage—a startling

**Bucklen's Arnica Salve.**  
The best Salve in the world for Cuts, Bruises, Sores, Ulcers, Salt Rheum, Fever Sores, Tetter, Chapped hands, Chilblains, and all Skin Eruptions, and positively cures Piles or no pay required. It is guaranteed to give perfect satisfaction or money refunded. Price 25 cents a box. For sale by Fred A. Legg.

## THE NEW

# "SALEM SPECIAL"

IS A BRAND OF

## ❖ SUPERIOR ❖ FLOUR ❖

Made especially by the Salem Flouring Mills for the local trade. It is the finest quality of patent flour ever turned out in this market. It is recommended by the best cooks and bakers as superb.

## Extra Grahäm

is another superb product of this mill. Made of the choicest clean wheat, and combines the most nutritious qualities with the best appearance.

## THE SALEM MILLS

turn out the best quality of feed as well as flour, and patrons who once join the ranks never leave these old reliable mills.

## CLAIM EQUAL RIGHTS.

WITH MEN IN THIS POLITICAL WORLD OF OURS.

### 28TH ANNUAL CONVENTION

OF THE NATIONAL WOMEN SUFFRAGE ASSOCIATION.

All friends of justice and equal rights are earnestly invited to assemble in the Twenty-eighth Annual Convention of the National-American Woman Suffrage Association, in the Church of our Father, Washington, D. C., January 23 to 28, 1896.

"The present day is bristling with an energy which has for its aim the elevation of our race in mental and moral directions, in every department, indeed, of human life.

"Living under the law, helped or hindered by its enactment, women are, by every principle of natural justice, as well as by the nature of our institutions, as fully entitled as men to vote and to be eligible to office."

As the president of Harvard University says: "The exercise of suffrage stimulates all citizens to reflect on problems outside the narrow circle of their private interests and occupations. \* \* \* The duties of Republican citizenship, rightly discharged, constitute in themselves a prolonged education. \* \* \* The bulwarks of the commonwealth will prove all the stronger and more lasting, because women, as well as men, can work on them and help to transmit them, ever broader and firmer, from generation to generation."

We rejoice in the immense gains made in this and other countries since our last Convention: Utah completing a trinity of true republics at the summit of the Rockies; South Australia fully enfranchising the women of its vast territory.

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revelation to the remonstrants throughout the entire nation.

We point with pride to the splendid results of the work of our association in organizing state societies in Idaho, Montana, North Dakota, Nevada, Arizona, Oklahoma, New Mexico, West Virginia and Delaware, so that when we assemble in Washington at our annual convention, for the first time in our history the association will be composed of organizations in every state and territory, except Alaska, linked together in one great national body.

This call is addressed to all those who desire the physical, intellectual and moral improvement of mankind.

If our convention shall promote, in any degree, freedom of thought and action among women; if it shall incite them to higher aspirations; if it shall advance by a few steps just legislation and a wise public sentiment; if it shall hasten the recognition of the justice of woman's claim to equal political rights with men, it will not have been in vain.

SUSAN B. ANTHONY,  
President.  
RACHEL FOSTER AVERY,  
Corresponding Secretary.  
Headquarters, 1341 Arch Street, Philadelphia, Pa.

### FROM SMALL BEGINNINGS.

FROM A 6X8 ROOM TO A LARGE BUSINESS IN FIVE YEARS.

D. E. Kenworthy began a coffee house in the stairway of what is now the Y. M. C. A. building. For four months he served "coffee and sinkers," sandwiches and pie in a room six by eight.

Four years ago Mr. Kenworthy began the Boston Coffee house on State street. With his wife he did all the work, but soon had to employ help. Before he left that location in May he was doing good business, and went to his ranch for a year on account of poor health. A year ago he opened the larger lunch and coffee house in the Adolph building at 222 Commercial street. Here Mr. Kenworthy and his partner, Mr. George, are using two floors and employ ten to twelve persons, and serve a cup of coffee or a full meal day or night, and serve 300 to 400 persons a day. Dining rooms for private meals and family parties are on both floors. Mr. Kenworthy is an experienced caterer and buys all his supplies fresh from the market and producer. Mrs. Kenworthy has charge of the ladies dining rooms and also of the pastry department. All the pies are home made and the homelike flavor of all the cooking, with the good service and low price accounts for its remarkable success.

### AT RINEMAN'S FRUIT PALACE

HOW THE WORK IS DONE IN A SUCCESSFUL SALEM GROCERY.

Seven years ago M. T. Rineman, the rustling State street grocer, commenced the business which he has since conducted, and which is now known to everybody as the "Fruit Palace." Since the day he began business, that store has added great life to State street, and to the city as well. His business is a good example of what indomitable will, combined with business knowledge will do when set in motion. Mr. Rineman makes his strong point in keeping every good article in his line that anyone can have use for, and patrons always feel sure of finding just what they want at the great Fruit Palace store.

The business has prospered to such an extent that Mr. Rineman has built himself a fine store, as well as one of the handsomest residences in the city. He conducts his own delivery system, and takes great pride in seeing that even the smallest orders are promptly and satisfactorily delivered. His clerks have all been in the service from three to five years, thus well qualifying them for their work. In addition to one of the most complete stocks of groceries and crockery the Fruit Palace handles a full line of fruits, wood and willow ware, granite and tin ware, as well as all kinds of machine oils. He handles many goods made expressly for him, and his private brand of "M. T. R.'s" teas, coffees and spices are known to everybody as the very best of their kind on the market. Close buyers, and persons wishing the very best in his line, should always see M. T. Rineman, at 132 State street.

### "THE FAIR" IN SALEM.

A POPULAR PLACE WITH A MOST POPULAR NAME.

About three years ago an unpretentious business was established on Court street by O. P. Dabney, which has since become well known to Salem as "The Fair." The trade of this store has been pushed with a persistence which has made it one of the prominent centres for close buyers. The line of goods carried is very much the same as that of the modern racket store, and so many useful articles are found there for people of small means, that "The Fair" has grown to be a wonderfully popular place. The business has grown to such an extent that during the past year Mr. Dabney has made room for a partner, in the person of Mr. G. T. White, and the style of the firm is now Dabney & White. They are located at 274 Commercial street, one of our oldest business centres, where they will be ever glad to see their friends old and new.